



*Getting Buy in for
the "J" Programs...*

Naturally

The TWI-Lean Connection

Cindy Oehmigen and Glen Chwala, CNYTDO

June 6, 2007

9:20-10:30 AM

Agenda:

- Key Components for Lean Success
- Evolution of a Lean Enterprise
- Evolution of a Lean Enterprise with **TWI**
- TWI does Its own Selling



■ Key Components for Lean Success

- Senior Leadership Commitment
- Culture Shift

3



■ Evolution of a Lean Enterprise without TWI

- Decision to pursue Lean
- Educating the workforce
- Implementing Lean
- Recognizing Back Sliding
- Remediation

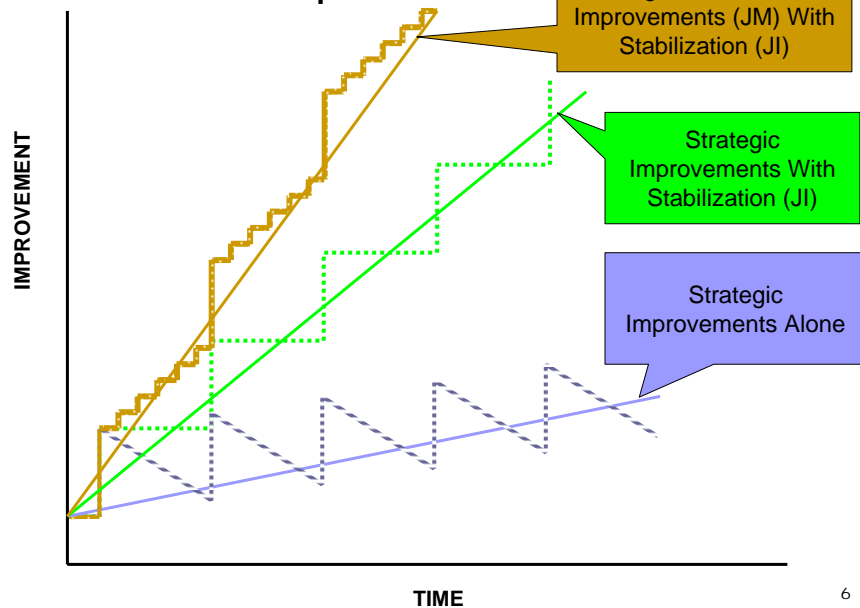
4

Evolution of a Lean Enterprise with TWI

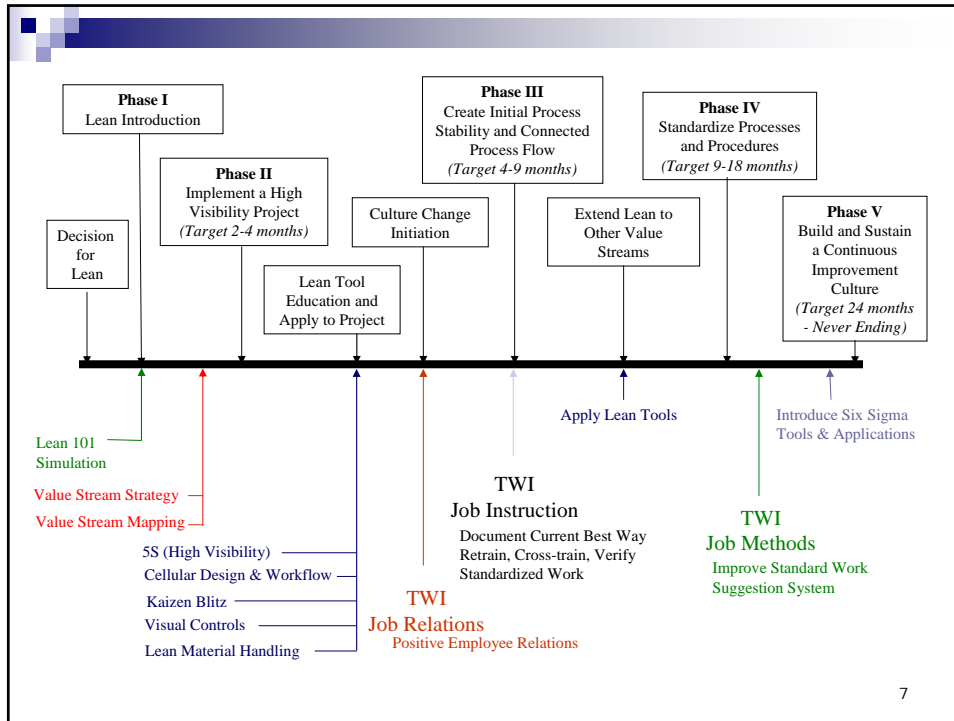
- Decision to Pursue Lean
- Educating the Workforce
- Job Relations
- Implementing Lean
- Job Instructions

5

Continuous Improvement



6



TWI Selling: Case Studies

- Self Adhesive Pad Manufacturer (300 employees)
 - Preparing for TWI
- Electronic Timer & Controls Mfg (120 employees)
 - In process
- Liquid Fuel Candle Manufacturer (75 employees)
 - In process
- Pressure Sensitive Label Printer (125 employees)
 - Complete